

# NAME

City, ST Zip  
(555) 123-4567  
abc.xyz@siu.edu

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## CAREER PROFILE

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Over five years diverse, professional business experience with international corporations. Completing MBA with financial emphasis, combined with significant internship at reputable investment banking firm. Fluent in Spanish.

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## EDUCATION

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**SOUTHERN ILLINOIS UNIVERSITY**, Carbondale, IL May 2013  
*MBA, Finance (GPA 3.9/4.0)*

- Graduate Finance Club-President

**UNIVERSITY OF ILLINOIS**, Champaign-Urbana, IL May 1998  
*Bachelor of Arts in Sociology and Anthropology*

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## EXPERIENCE

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**COMPANY NAME**, Chicago, IL 2004-2011  
*General Manager*

- Managed research-oriented polymer start-up through product design and development; oversaw sales/marketing initiatives of several patented products for footwear and medical markets
- Created and supervised team of 25 including 11 professional engineers and researchers; team has produced 14 different projects to date, accounting for \$13 million in revenue
- Developed “C-Tech” patented custom forming system for footwear – licensed to global footwear manufacturer
- Established joint venture in Dominican Republic to integrate C-Tech into customer’s production line
- Increased sales 500% in two years

**COMPANY NAME**, Milwaukee, WI 2002-2004  
*Technical Director*

- Orchestrated product design, testing, and production of multi-sport protective helmets for start-up company
- Advised President on general management issues and assisted with marketing and sales efforts
- Coached team through 15-month design-to-production cycle of first product; ultimately captured 5% of \$130 million market

**COMPANY NAME**, Boston, MA 2000-2002  
*General Manager*

- Led management team and designed organizational structure for newest and largest marina in Milwaukee area, while simultaneously managing phase one construction; coordinated 500 boats with \$2 million in annual revenue
- Hired, trained, and reviewed six department managers and over 50 full and part time employees
- Maintained optimum occupancy while expanding capacity 800%
- Served as general contractor during construction of infrastructure, docks, buildings, and landscaping

**COMPANY NAME**, Boston, MA 1998-2000  
*Project Engineer*

- Hired and supervised consulting engineers, architects, and contractors for \$6 million phase one design and construction of marina on undeveloped site; worked directly with owner and functioned as General Contractor
- Directed \$4 million construction of harbor, site, buildings, docks, and utilities
- Personally designed and contracted for fabrication and installation of 300 foot floating breakwater

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## ADDITIONAL INFORMATION

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**Volunteer experience:** Trustee, Milwaukee Heritage Association – Downtown Milwaukee community planning and development organization; Rotary

**Interests:** camping in national parks without amenities, skiing in Western Europe, reading Ayn Rand novels

**Technology skills:** Word, Excel, Access, PowerPoint, Twitter, Instagram, Snapchat, web page management